

Kamra Clemons

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SUMMARY

Diligent problem-solver with over 600+ hours of experience as Jr. Full Stack Java Developer. Uses a resourceful approach to challenges, collaborates with teammates, and leverages operations expertise to manage job functions. Excellent communicator, empathetic, and easy going.

SKILLS

Communication & Collaboration | Client Relations & Communications | Interpersonal Skills | Springboot | Java | Data Analysis | Problem Solving | JavaScript | CSS | SQL | Bootstrap

EXPERIENCE and TRAINING

Generation Junior Full Stack Java Program | Remote | Aug 2022 - Dec 2022 |

Participated in a 17-week Jr. Full Stack Java Program spending over 650+ hours learning how to program: from the fundamentals of HTML, CSS, SQL and Java to build skills needed to be successful in a full stack development environment.

Growth Marketing Associate | Remote | Contract | Nov 2021 – Present

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- Supervising a team of sourcing specialists to identify 600+ high quality influencers weekly through Instagram that align with the brand
- Researched & analyzed influencer data from Tableau in order to generate sales & higher conversion
- Collected input & analyzed qualitative feedback from influencers on the the gifting program products
- Prepared weekly presentations of quantitative data based on influencers who posted to social media, referral codes used, & website traffic

Engagement Specialist | Remote | Sept 2020 – April 2021

CareHarmony

- Assisted patients with their medical barriers, coordinated them with a dedicated care coordinator while following HIPPA regulation to ensure account confidentiality & maintained a closing sales rate of 40%
- Handled, organized & registered data through proprietary software & enrolled patients in our CCM program to ensure an excellent customer experience

ESL Teacher | Sept 2018 - Mar 2020

Ambassador Bilingual School - Thailand

- Developed innovative curriculum through Google docs that included weekly lesson plans & developmental goals for 38 students
- Evaluated & collected data on each student's progress with clear formative & tailored plans on how to improve, as a result 90% of class performed at grade level or higher

- Monitored & implemented instructions to each student's learning style with an emphasis on their learning differences

Real Estate Sourcing Specialist | Oct 2017 – Jan 2019

I Buy Them Ugly, LLC

- Developed & drafted contracts through microsoft word for home-buying, including evaluating bids, reviewing contracts & sending to clients
- Organized data of distressed or foreclosed properties on excel to determine which investments would give a 10% or higher ROI
- Created & managed the company database by using different skip tracing methods to locate customers

Area Operations Manager | Jun 2016 - Jun 2017

Amazon - Lexington, KY

- Supervised & motivated a team in operations of 100+ associates & thoroughly communicated process improvement changes while creating the assistant's process development for their transition into managerial roles
- Identified & implemented new approaches to solve associate's barriers that hindered them from working efficiently, which resulted in a 30% quality improvement, while productivity remained over 100%
- Forecasted daily volume on excel to plan for shift-based inventory & associate work hours while assisting the company in meeting daily goals of inventory to ship

EDUCATION

Bachelor of Business Administration, Supply Chain Management | 2016

Howard University

TOOLS

Trello | G Suite | WordPress | Adobe Photoshop | Slack | Microsoft Office | Zoom | Asana | Notion | Tableau